

ISWR Revenue & Expenses	FYTD	FYTD	v. FYTD 2018		Projected	FY 2019	% of
	3/31/2018	3/31/2019	\$	%	6/30/2019	Budget	Budget
TTS Revenue	\$ 3,391,555	\$ 3,336,424	\$ (55,131)	-1.6%	\$ 4,531,545	\$ 4,531,545	73.6%
JCR Revenue	\$ 788,462	\$ 736,518	\$ (51,944)	-6.6%	\$ 939,113	\$ 1,006,552	73.2%
Other	\$ 3,563	\$ 8,737	\$ 5,174	145.2%	\$ 10,020	\$ 2,000	436.8%
Subtotal Revenue	\$ 4,183,580	\$ 4,081,679	\$ (101,901)	-2.4%	\$ 5,480,678	\$ 5,540,097	73.7%
(-) ISWR Salaries & Benefits	\$ (739,420)	\$ (744,156)	\$ (4,736)	0.6%			
(-) Operating Expenses	\$ (2,502,095)	\$ (2,723,156)	\$ (221,062)	8.8%	\$ (5,321,358)	\$ (5,263,464)	51.7%
Net before CAPEX	\$ 942,065	\$ 614,366	\$ (327,698)	-34.8%	\$ 159,320	\$ 276,633	
(-) Capital Expenditures	\$ (682,312)	\$ (24,361)	\$ 657,951		\$ (65,785)	\$ (126,983)	
Net Revenue/ (Expense)	\$ 259,753	\$ 590,005	\$ 330,252		\$ 93,535	\$ 149,650	

Notes
Total ISWR revenue is down 2.4% % YOY or \$101,901. TTS Revenue is down 1.6% over last FY and under budget by -\$62,435. JCR revenue is down 6.6% FYTD and under budget by -\$11,896. OCC Sales for FY18 \$174,904 YTD vs. \$79,906 same period FY19. (down \$94,998 YTD) OCC price average FY18 YTD \$120 vs. \$55 same time period FY19.

Major Contractors	FYTD	FYTD	v. FYTD 2018	
	3/31/2018	3/31/2019	\$	%
Bonneville and Jefferson County Landfills	\$ 768,683	\$ 786,483	\$ 17,799	2.3%
Yellow Iron Construction	\$ 900,369	\$ 999,277	\$ 98,909	11.0%
Terra Firma Organics	\$ 353,252	\$ 357,178	\$ 3,926	1.1%
Total	\$ 2,022,304	\$ 2,142,938	\$ 120,634	6.0%

Notes

JCR Commodity Activity	3/31/2018	3/31/2019	v. FYTD 2018	
Tons (excl. HHW, E-Waste, & Scrap Metal)	3,210	3,342	131.56	
Revenue	\$ 353,296	\$ 257,825	\$ (95,471)	
Avg \$ / Ton	\$ 110.06	\$ 77.16	\$ (32.90)	

Notes

Top 5 Commodity Activity + Aluminum	3/31/2018		3/31/2019		v. FYTD 2018	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	43.08	\$ 1,231.82	40.88	\$ 1,190.65	(2.20)	\$ (41.17)
1. Office Paper	121.65	\$ 120.02	110.08	\$ 165.35	(11.57)	\$ 45.33
2. Corrugated Cardboard	1,457.28	\$ 120.02	1,453.70	\$ 54.97	(3.59)	\$ (65.05)
3. Glass	765.72	\$ 28.69	988.28	\$ 20.64	222.56	\$ (8.05)
4. Magazines	261.83	\$ 59.14	216.36	\$ 56.17	(45.47)	\$ (2.97)
5. Newspaper	310.24	\$ 87.73	271.35	\$ 112.98	(38.89)	\$ 25.25
1-5 as % of Total Commodity Tons	90.86%		90.97%		120.84	

Tonnage & Diversion	3/31/2018		3/31/2019		v. FYTD 2018	
	Tons	%	Tons	%	Tons	%
Total Inbound to TTS and JCR	33,200.69		32,660.83		-539.86	-1.63%
Total Outbound Trash to Bonneville & Mud Lake	22,483.59		23,357.20		873.61	3.89%
Diverted Tons	10,717.10		9,303.63		-1,413.47	-13.19%
Outbound as %	67.72%		71.51%			3.79%
Diverted as %	32.28%		28.49%			-3.79%

Notes